COMMITTEE: University Council Standing Committee – PUBLIC AFFAIRS AND DEVELOPMENT COMMITTEE (PADC) Planning Team DATE: 2/14/2014 TIME: 8:00 a.m. TO: 9:20 a.m.

Membership: John LaGuardia, Courtney Gonser, Nancy Marion, Katie Watkins, Dale Mugler, Ian McCullough, Jeannette Quinn, Sandra Shirkey, and Peggy Walchalk

# Minutes:

	TOPIC	DISCUSSION	ACTION
I.	Approval of Minutes	Review and approval of the October 8, 2013  • Ian McCullough motioned to approve  • Jeanette Quinn second the motion	Committee unanimously approved the October meeting minutes.
II.	New Business	A Committee Goals  1. Improve donor support by software modernization  2. Enable Alumni and Development staff to increase donations  3. Identify long-term plans regarding Public Affairs and Development	Arrange demo at Law School to observe Blackbaud vs. PeopleSoft software.
		<ul> <li>B. Team of Leaders <ul> <li>Six groups created to stimulate high interest and new ideas.</li> </ul> </li> <li>C. Five Days of Giving Campaign (December 16-20, 2013) <ul> <li>Facebook campaign started in September. Increase from 5,000 to 11,000 Likes and yielded \$2,000 in donations; 3,020</li> </ul> </li> </ul>	Charge comparisons of staffing compared to other schools.
		alumni updates; and 26,000 alumni engaged with campaign.	
III.		Action Items     Next step: Obtain information from company, arrange demo at Law School, and charge comparisons of staffing with other schools.	
IV.	Next Meeting	To be determined (Friday mornings work best for the committee)	To be determined

COMMITTEE: University Council Standing Committee – PUBLIC AFFAIRS AND DEVELOPMENT COMMITTEE (PADC) Planning Team

**DATE:** 2/14/2014 **TIME:** 8:00 a.m. **TO:** 9:08 a.m.

Membership: John LaGuardia, Courtney Gonser, Katie Watkins, Ian McCullough, Jeannette Quinn, Sandra Shirkey, and Peggy Walchalk

Special guests: Kim Cole, Christine Curry, Lia Thompson, and Barbara Weinzierl

## **Minutes:**

	TOPIC	DISCUSSION	ACTION
I.	Approval of Minutes		<ul> <li>February 14, 2014 Meeting minutes to be reviewed and submitted for approval at next scheduled meeting</li> </ul>
П.	New Business	<ul> <li>A. PeopleSoft Demo presented by Kim Cole <ul> <li>Current software has too many layers and time constraints</li> </ul> </li> <li>B. Blackbaud Demo presented by Lia Thompson <ul> <li>Software is more proficient and would be beneficial for our Development and Alumni officers</li> </ul> </li> <li>C. Data Comparison presented by Christine Curry <ul> <li>Fundraising staff comparisons – Ohio Universities March 2014</li> <li>Advancement and Alumni Staff Comparison – Ohio Universities March 2014</li> <li>Fundraising Efforts Report Comparison – FY 2010 through FY 2012</li> <li>The University of Akron Attainment Numbers – FY 199-2013</li> </ul> </li> </ul>	
III.		Action Items Next step: Committee to prepare motion for obtaining Blackbaud software for the Development and Alumni Departments. Once prepared, motion will be submitted as a topic for University Council's consideration.	
IV.	Next Meeting	Scheduled for Friday, April 18, 2014 (8 a.m.). Alumni Conference Room, Infocision Stadium.	

COMMITTEE: University Council Standing Committee – PUBLIC AFFAIRS AND DEVELOPMENT COMMITTEE (PADC) Planning Team DATE: 4/18/2014 TIME: 8:00 a.m. TO: 8:30 a.m.

Membership: John LaGuardia, Nancy Marion, Courtney Gonser, Katie Watkins-Wendell, Ian McCullough, Jeannette Quinn, Sandra Shirkey, and Peggy Walchalk

### **Minutes:**

	TOPIC	DISCUSSION	ACTION
I.	Approval of Minutes	<ul> <li>Review and approval of the March 21, 2014 meeting minutes</li> <li>Review and approval of the February 14, 2014 meeting minutes</li> </ul>	
II.	New Business	A. Review of the Raiser's Edge Motion Rationale     Ian McCullough motioned the support authorization of the acquisition and implementation of Blackbaud Raiser's Edge database software for the University Research and fundraising operations. Katie Watkins-Wendell seconded the motion. All members were in favor.	Courtney to submit this topic to the University Council for consideration.
III.		Action Items - Visit the Office of Research Administration for an overview - Schedule a fall meeting with Ted Curtis for a campus and facilities update	<ul><li>Scheduled for May 8, 2014.</li><li>Courtney will organize.</li></ul>
IV.	Next Meeting	Scheduled for Thursday, May 8, 2014 (8 a.m.) Polsky Room 284.	

COMMITTEE: University Council Standing Committee – PUBLIC AFFAIRS AND DEVELOPMENT COMMITTEE (PADC) Planning Team DATE: 5/8/2014 TIME: 8:00 a.m. TO: 9:00 a.m.

Membership: John LaGuardia, Nancy Marion, Dale Mugler, Courtney Gonser, Katie Watkins-Wendell, Ian McCullough, Timothy McCarragher, Sandra Shirkey, and Peggy

Walchalk

## **Minutes:**

	TOPIC	DISCUSSION	ACTION
I.	Approval of Minutes	Review and approval of the April 18, 2014 meeting minutes  - Motion to approve by Dale Mugler, seconded by Katie Watkins-Wendell, and all were in favor.	
II.	New Business	A. Overview of the Office of Research Administration – Katie Watkins-Wendell  A Unified Approach to Research Administration Presentation	Katie noted that she is open to ideas and will be glad to meet with faculty to inform them of opportunities and procedures.
III.		Action Items - The Blackbaud Raiser's Edge motion has been submitted to University Council. The topic might be reviewed at the May 13, 2014 meeting Schedule a fall meeting with Ted Curtis for a campus and facilities update.	
IV.	Next Meeting	Scheduled for Friday, September 12, 2014 at 10 a.m. (Honors Conference Room, Honors Complex Room 178).	

COMMITTEE: University Council Standing Committee – PUBLIC AFFAIRS AND DEVELOPMENT COMMITTEE (PADC) Planning Team

**DATE:** 9/12/2014 **TIME:** 10:15 a.m. **TO:** 11:00 a.m.

Membership: John LaGuardia, Dale Mugler, Courtney Gonser, William Kollman, Rachel Bodenschatz, Donald Carey, and Peggy Walchalk

### **Minutes:**

	TOPIC	DISCUSSION	ACTION
I.	Approval of Minutes	Review and approval of the May 8, 2014 meeting minutes	- Future meetings to be held on Monday mornings at 10 a.m.
П.	New Business	<ul> <li>A. Committee Name Change – Institutional Advancement - The new role will cover the Alumni, Development, Communications, Marketing and if approved by the Board of Trustees, Enrollment Management</li> <li>B. University Council Revised Goals – prepared by Nancy Marion and Courtney Gonser</li> <li>1.) Enable Alumni and Development (Advancement) staff to increase donations from alumni and friends by improving data software – specifically Blackbaud's Razor's Edge. This will allow Alumni and Development to: <ul> <li>a.) Maintain more accurate, complete and timely records on alumni and friends</li> <li>b.) Input and manipulate data – increases consistency and accuracy of records</li> <li>c.) Efficiency in record keeping, data management and maintenance.</li> </ul> </li> <li>This data software will allow for Advancement team to reach out to more prospects/potential donors which will yield more donations.</li> <li>2.) Maintain or improve rank of 3<sup>rd</sup> top fundraising institutions in Ohio.</li> </ul>	- Members to vote on revised goals via e-mail communication.
III.		Action Items / Next step – to meet with Eileen Korey, Assoc VP & Chief Communication Officer, and Wayne Hill, Assoc VP & Chief Marketing Officer	- John LaGuardia to request meeting with University Community and Marketing Department.
IV.	Next Meeting	Date and location to be determined.	